



**FrontRow**  
Development a Read King Co.

## ABOUT

**Front Row Development** is a full service real estate partner of Read King Commercial Real Estate focusing on **BUILD-TO-SUIT DEVELOPMENT.**

We are dedicated to delivering the same level of service and expertise to our single-tenant clients that we have delivered for 30 plus years to our retail portfolio.

Front Row Development provides a comprehensive approach to market development from strategic market consulting, site selection, project financing, building design, construction supervision and property management.

## SERVICES

- Site Selection
- Project Financing
- Development
- Asset Management



## OUR TEAM

### EXECUTIVE TEAM



**Jeff Read**  
Principal



**Ewing King**  
Principal



**Charles Scoville**  
COO



**Blake Allen**  
CFO



**Kim Nelson**  
Executive Vice  
President



**Deann Lanz**  
General Counsel

### DEVELOPMENT TEAM



**David Lecky**  
Vice President of  
Construction



**Julie Ward**  
Sr. Development  
Manager



**Matthew Camp**  
Sr. Development  
Manager



**Osagie Okpamen**  
Sr. Development  
Manager



**Austin Read**  
Development  
Manager

### MARKETING TEAM



**Ryan Orr**  
Broker



**Cort King**  
Broker



**Elizabeth Hunt**  
Creative  
Director



**Shelby Plant**  
Marketing  
Associate

## MISSION STATEMENT

To closely evaluate our clients needs and utilize our vast experience and knowledge of retail real estate development to provide our clients a sustainable competitive advantage.

Through our expertise in site selection, project financing, and development, along with our commitment to working with integrity and professionalism, we provide our clients the opportunity to expand their market share, lower their occupancy cost, and allow them to focus on their operational fundamentals.



*“Our commitment to our clients is to deliver the highest quality facility while maintaining a focus on speed to market and the lowest possible occupancy cost.”*

*Jeff Read, Principal*

# PORTFOLIO

Front Row Development has completed over 300 build-to-suit transactions across eight states. Our commitment is to being a full service resource to our clients and allow them to grow quickly, strategically, and efficiently.

STAPLES



## CONTACT

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